

**PRICING SUBMITTAL  
CITY OF AUSTIN  
BOTTLED WATER DELIVERY**

**Solicitation: IFB 2200 MLJ1001**

**Buyer: Marissa Jones**

**Special Instructions:** Be advised that exceptions taken or qualifying statements made to any portion of the solicitations may jeopardize acceptance of the bid and may result in disqualification of the bid. Prices being submitted shall include ALL discounts, handling and shipping charges, FOB Destination.

A bid of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of 'no bid' will be interpreted by the City that the responder does not wish to bid on that item.

The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical usage. Actual purchases may be more or less.

Failure to respond to the required sections of this bid sheet may result in disqualification of your bid.

**Single Point of Contact (SPOC)**

Name: John Zamora, Jr. Email: kingdaddy@kingdaddydistribution.com

Cell phone: 512-568-0050 Office Phone: 512-820-5547

After Hours phone: 512-568-0050 Business Hours: M-F 9-5pm

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	EXTENDED PRICE
1	16.9 oz (.5 liter) water bottles Number of Bottles per case <u>24</u> Number of Cases per Pallet <u>84</u> Number of Pallets per Truck <u>8</u>	31,920	Bottle	\$0.21	\$6,703.20
<b>TOTAL</b>					<b>\$6,703.20</b>

**Additional Products or Catalog Items** (FOR INFORMATIONAL PURPOSE - PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD). The City anticipates spending \$600.00 annual in related items. Please provide any other products or catalog items you will provide the City and the prices you would charge. This information will not be used in the evaluation of the quote and is for informational purposes only. There is no guarantee of purchase.

Please list any additional products or catalog items your Company offers and the associated discount off retail price or mark-up to cost for the listed products or catalog items. A quote of zero ('0') will be interpreted by the City that the additional products or catalog items will be sold at the Manufacturer's Suggested Retail Price. A 'no quote' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items. This information is for informational purposes only and will not be evaluated. The City does not guarantee the purchase of any additional products or catalog items. Additional documentation may be attached to the pricing submittal to support the below offerings.

ITEM NO.	DESCRIPTION OF OTHER SERVICES OR PRODUCTS	UNIT OF MEASURE	PRICE*
2	Gallon water bottles Number of Bottles per case _____ Estimated Quantity: 288	Bottle	NO BID
3	Percentage discount off catalogue/price list of other items: Indicate the discount from Manufacturer's Suggested Retail Price.	Discount from MSRP	<u>27.9</u> % Discount
4	Surcharge for weekend, after hours, and holiday outside of hours of operation	Per Delivery	\$100.00

\* Unless otherwise specified, price may be quoted as a firm-fixed price or as a percentage discount from quoter's regular fees.

**DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED**

**Delivery Method:** ☐ COMMON CARRIER ☒ CONTRACTOR DELIVERY ☐ OTHER: \_\_\_\_\_